



CASE STUDY

Recruiting Top Talent with Cybersecurity and AWS Cloud Experience

Overview of the Challenge

Soteria had recently secured a major contract from a government entity that required high-end expertise in 2 distinct technologies: cybersecurity, and AWS Cloud migrations. This candidate also needed experience in communicating and carrying an executive presence that demonstrated extreme competence and professionalism in client-facing meetings and interactions.

How We Solved It

Because of their 20+ years of experience and relationships in the IT professional services and consulting industry, The Bison Group was well-aligned to solve this challenge. The process started by mining their pool of candidates and along with sourcing new talent that matched the desired expertise from Soteria. Next, The Bison Group deployed their proven process – the Best Fit Blueprint solution.

Overview

COMPANY NAME:

Soteria, LLC

COMPANY INDUSTRY:

IT Security Services & Consulting

SERVICES UTILIZED:

Permanent Placement

CLIENT PROFILE GOAL:

Soteria needed help identifying and onboarding a hard-to-find contributor in both cybersecurity and AWS Cloud.



SOTERIA | SOTERIA.IO

Soteria is a cybersecurity firm founded by former members of the National Security Agency and industry experts hailing from financial services, transportation, manufacturing, and technology fields. With a combination of technical security expertise and industry-specific insight, the Soteria team provides tailored security services and solutions spanning managed detection, assessments, incident response, penetration testing, and security program development.





This includes a detailed discovery and vetting to address the nuances associated with this industry. It also includes cultural fit assessment to make sure candidates are not only a fit from a skill perspective, but also culturally. With these tools and relationships, The Bison Group was able to deliver high quality candidates to Soteria that resulted in the hiring of a key player, bringing the right experience and expertise to the table.

How We Solved It

The candidate has been in place for over 6 months and demonstrates the characteristics of a great match and long-term fit. Because of this hire, Soteria was able to execute on highly technical projects for their clients while having the assurances of showcasing competence and the ability to execute on time and within budget.



“The Bison team was able to bring the right number of quality candidates to the table. This saved our team a tremendous amount of time by bringing us qualified talent. They brought the right technical skillset to the table coupled with a great culture fit into our organization.”

— PAUL IHME

COFOUNDER & MANAGING
PRINCIPAL, SOTERIA

**Discover how
The Bison Group
can help your
company grow.**

Talk with our team to learn more about our process, time to placement, qualification and more.

SCHEDULE A CALL